

Economic Solvency Ratio Report of Phoenix Insurance Company Ltd. as of June 30, 2024





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To:

The Board of Directors of Phoenix Insurance Company Ltd.

Re: Independent auditor's report on the Solvency II-based Economic Solvency Ratio Report of Phoenix Insurance Ltd. (hereinafter - the "Company") as of June 30, 2024

#### Introduction

We have performed the procedures set out below regarding the Solvency II-based Economic Solvency Ratio Report of the Company as of June 30, 2024 (hereinafter - the "Report" or the "Solvency Ratio Report"). Our report refers only to solvency ratio calculations and the presentation method of the Solvency Ratio Report and does not refer to any other activity of the Company.

#### Responsibility

The Board of Directors and management are responsible for the preparation and presentation of the Report in accordance with the directives of the Commissioner of the Capital Market, Insurance and Savings (hereinafter - the "Commissioner") regarding the Solvency II-Based Provisions of the Economic Solvency Regime for Insurance Companies as set out in Chapter 2, Part 2, Section 5 of the consolidated circular and the related guidelines (hereinafter collectively - the "Commissioner's Directives"). The calculations, forecasts and assumptions on which the preparation of the Information was based fall under the responsibility of the Board of Directors and management. This responsibility includes the selection and application of appropriate methods for the preparation of the information and the use of assumptions and estimates for individual disclosures, which are reasonable under the circumstances. Moreover, this responsibility includes the planning, implementation, and maintenance of systems and processes relevant to preparation of the information in a manner that does not include material misstatement.

Our responsibility is to express a conclusion on the preparation and presentation of the calculation of the Solvency Ratio Report in accordance with the Commissioner's Directives based on the procedures set out below.

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#### Scope of review

We performed our engagement in accordance with the principles of International Standard on Assurance Engagements (ISAE) 3000 (Revised), Assurance Engagements Other than Audits or Reviews of Historical Financial Information published by the IAASB in accordance to the supervisor's guidelines, as included in the unified circular in Chapter 7, Section 5, Part 1, titled "Auditor," which outlines the instructions regarding the review of the quarterly economic solvency ratio report. The work procedures included the procedures set out below, to assess whether the Company's calculations for this subject, as of June 30, 2024, in all material respects, do not comply with the Commissioner's Directives. However, we do not provide a separate conclusion for each disclosure.

The work procedures included the following procedures:

- Review of the Solvency Ratio Report and the explanations in the Report;
- Clarifications, mainly with those responsible for producing the Solvency Ratio Report and calculations
  for the solvency ratio; including clarifications for the material changes in the models, methodologies,
  calculation processes, and systems;
- Review of material changes in studies affecting the Report;
- Performing analytical review procedures, including assessing the likelihood of the material changes in the main sections of the Report.

We did not examine the Deduction during the Transitional Period as of June 30, 2024, as presented in Section 2 - Except for the above work procedures verifying that the Deduction Amount does not exceed the expected discounted amount of the risk margin and the solvency capital requirement in respect of life and health insurance risks arising from existing businesses during the Transitional Period in accordance with the pattern of future development of the capital requirement, which affects both the calculation of the expected capital release and the release of the expected risk margin as described in the provisions on calculation of risk margin.

Our work is substantially smaller in scope than an audit performed in accordance with generally accepted auditing standards, and therefore does not enable us to obtain assurance that we would become aware of all of the significant matters that may be identified in an audit. Consequently, we are not expressing an audit opinion.

#### Conclusion

Except for the above regarding the adequacy of the amount of Deduction during the Transitional Period and based on the procedures performed, nothing has come to our attention that causes us to believe that the Tel. +972-3-6232525

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calculation of the solvency ratio and the presentation of the Company's Solvency Ratio Report for June 30, 2024, are not prepared in accordance with the Commissioner's Directives, in all material respects.

It should be emphasized that the projections and assumptions are based mainly on past experience, as arising from actuarial studies conducted from time to time. In view of the reforms in the capital market, insurance and savings, and the changes in the economic environment, past data do not necessarily reflect future results. The information is sometimes based on assumptions regarding future events, steps taken by management, and the pattern of the future development of the risk margin, that will not necessarily materialize or will materialize in a manner different than the assumptions used in the information. Furthermore, actual results may materially vary from the information, since the combined scenarios of events may materialize in a manner that is materially different than the assumptions made in the information.

We draw attention to that stated in Section C, comments and clarifications regarding the solvency ratio, the uncertainty arising from regulatory changes, and exposure to contingent liabilities, the effect of which on the solvency ratio cannot be estimated, as well as regarding the uncertainty embodied in the actuarial and financial assumptions and forecasts used in the preparation of the Report.

Tel Aviv,

November 26, 2024

Kost Forer Gabbay & Kasierer

Certified Public Accountants



#### **Overview and Disclosure Requirements**

#### **Solvency II-based Economic Solvency Regime**

The information provided below was calculated in accordance with the provisions of Circular 2020-1-15 of the Commissioner of the Capital Market, Insurance and Savings (hereinafter - the "Commissioner") - "Amendment to the Consolidated Circular concerning Implementation of a Solvency II-Based Economic Solvency Regime for Insurance Companies" (hereinafter - the "Provisions of the Economic Solvency Regime"), was prepared and presented in accordance with Chapter 1, Part 4 Section 5 of the Consolidated Circular as revised in Circular 2022-1-8 (hereinafter - the "Disclosure Provisions").

The Provisions of the Economic Solvency Regime set a standard model for calculating eligible shareholders' equity and the regulatory solvency capital requirement (SCR), with the aim of bringing insurance companies to hold buffers to absorb losses arising from the materialization of unexpected risks to which they are exposed. The solvency ratio is the ratio between the eligible shareholders' equity and the regulatory solvency capital requirement.

The eligible shareholders' equity is composed of Tier 1 capital and Tier 2 capital. Tier 1 capital includes shareholders' equity calculated through assessing the economic value of an insurance company's assets and liabilities in accordance with the circular's provisions, and Additional Tier 1 capital. Additional Tier 1 capital and Tier 2 capital include equity instruments with loss absorption mechanisms, including Subordinated Tier 2 capital, Hybrid Tier 2 capital and Tier 3 capital, which were issued prior to the circular's effective date. The circular places restrictions on the composition of shareholders' equity for SCR and MCR purposes (see below), such that the rate of Additional Tier 1 capital shall not exceed 20% of the Tier 1 capital, and such that the rate of components included in Tier 2 capital shall not exceed 40% of the SCR without taking into account the Provisions of the Transitional Period and the equity scenario adjustment, and shall not exceed 50% of the SCR under the Transitional Provisions and taking into account the equity scenario adjustment.

The eligible capital is compared to the capital requirement when there are two levels of capital requirements:

- The capital required to maintain an insurance company's solvency (hereinafter "SCR"). The SCR is comprised of risks to which the Company is exposed, and is based on forward-looking calculation of the impact of the materialization of different scenarios, while taking into account the correlation of the different risk factors, based on the guidance in the Provisions of the Economic Solvency Regime.
- Minimum capital requirement (hereinafter "MCR" or "minimum capital requirement"). In accordance with the Provisions of the Economic Solvency Regime, the minimum capital requirement shall be equal to the highest of the amount of the minimum Tier 1 capital requirement under the "Requirements of the Previous Capital Regime" and an amount derived from insurance reserves and premiums (as defined in the Solvency Circular), with a floor of 25% and a cap of 45% of the SCR.

The eligible capital and the capital requirement are calculated using data and models which are based, among other things, on forecasts and assumptions that rely mainly on past experience. These calculations are highly complex.



The Provisions of the Economic Solvency Regime include, among other things, Transitional Provisions, which are based on increasing the eligible capital by deducting from the insurance reserves an amount that will be calculated as detailed in Section b below. The Deduction will decrease gradually until 2032 (hereinafter: the "**Deduction during the Transitional Period**") and the stock scenario adjustment.

#### **Publication of Economic Solvency Ratio Report**

In accordance with the Consolidated Circular, the Economic Solvency Ratio Report in respect of the December 31 and June 30 data of each year shall be included in the first periodic report published subsequent to the calculation date.

Furthermore, in view of the listing of Additional Tier 1 capital on the main list, and in accordance with Phoenix Insurance's undertakings under the deed of trust, as from 2023 the Company publishes an estimated quarterly solvency ratio as of March 31 and September 30, as part of the periodic report published following the calculation date. The calculation of the estimated quarterly solvency ratio is not audited or reviewed by the independent auditor, and the controls conducted by Phoenix Insurance for the purpose of publishing the estimated ratio are less in scope compared to those executed for the purpose of publishing the solvency ratio report, which is published in accordance with the Commissioner's directives. If the Company's solvency ratio goes down to 120% or less, it will publish a Full Solvency Ratio Report on a quarterly basis in a semi-annual format, instead of an estimated ratio.

#### **Forward-looking information**

The data included in this Economic Solvency Ratio Report, including the eligible shareholders' equity and the solvency capital requirement are based, among other things, on forecasts, assessments, and estimates of future events, the materialization of which is uncertain and is not under the Company's control, and which should be considered as "forward-looking information" as the term is defined in Section 32A to the Securities Law, 1968. Actual results may differ from the results reflected in this Economic Solvency Ratio Report, if such forecasts, assessments and estimates, either in whole or in part, fail to materialize or materialize in a manner different than anticipated, including, among other things, with respect to actuarial assumptions (including mortality rates, morbidity rates, recovery rates, cancellations, expenses, uptake of pension benefits, rate of release of the risk margin and underwriting income rate), assumptions regarding future management actions, risk-free interest rates, capital market returns, future revenue, and damage in catastrophe scenarios.



#### A. <u>Definitions</u>

#### **The Company**

Phoenix Insurance Company Ltd.

#### Provisions of the Economic Solvency Regime

The provisions of Circular 2020-1-15 of the Commissioner of the Capital Market, Insurance and Savings (hereinafter - the "**Commissioner**") - "Amendment to the Consolidated Circular concerning Implementation of a Solvency II-Based Economic Solvency Regime for Insurance Companies" (hereinafter - the "**Solvency Circular**"), including its explanations.

#### **Best estimate**

 Expected future cash flows from insurance contracts and investment contracts throughout their term, without conservatism margins and discounted by an adjusted risk-free interest.

## Long-term health insurance (SLT)

Health insurance that is conducted similarly to life insurance.

## Short-term health - insurance (NSLT)

 Health insurance that is deemed to be written on a similar technical basis as Property and Casualty Insurance.

#### Basic solvency capital requirement (BSCR)

- The capital requirement of an insurance company to maintain its solvency, calculated in accordance with the Provisions of the Provisions of the Economic Solvency Regime Directives, without taking into account the capital requirement due to operational risk, loss absorption adjustment due to deferred tax and capital requirement due to management companies.

## Solvency capital requirement (SCR)

 Total capital requirement of an insurance company to maintain its solvency, calculated in accordance with the Provisions of the Economic Solvency Regime.

# Recognized shareholders' equity

 Total Tier 1 capital and Tier 2 capital of an insurance company, after deductions and amortization in accordance with the provisions of Part B of the Appendix to the Solvency Circular.

## Basic Tier 1 capital

 Excess of assets over liabilities in the economic balance sheet, net of unrecognized assets and dividend declared subsequent to report date and until the report's initial publication date.

## Additional Tier 1 capital

 Perpetual capital note, non-cumulative preferred shares, Restricted Tier 1 capital instrument, Additional Tier 1 capital instrument - valued in accordance with the provisions of Part A of the Appendix to the Solvency Circular.

#### Tier 2 capital

Tier 2 capital instruments, Subordinated Tier 2 Capital, Hybrid Tier 2, Additional Tier 1 Capital instrument that was not included in Tier 1 and Hybrid Tier 3 Capital
 valued in accordance with the provisions of Part A of the Appendix to the Solvency Circular.



## The Commissioner

Commissioner of the Capital Market, Insurance and Savings Authority.

#### Effect of diversification of risk-weighted components

- Effect of the partial correlation between different risks in the model on their amounts; the greater the diversification between operating segments in the portfolio and the risk diversification risks, the greater is the effect of the correlation, which reduces the overall risk.

#### Solvency ratio

- The ratio between the eligible shareholders' equity of an insurance company and the solvency capital requirement.

## Symmetric Adjustment (SA)

 Anti-cyclical component designed to adjust the capital requirement in respect of the shares risk to the changes in share prices, as detailed in Part C to the Provisions of the Economic Solvency Regime.

## Stock scenario adjustment

 A reduced capital requirement for certain types of investments that will gradually increase until 2023, when the capital requirement in respect of these investments will reach its maximum rate.

## Economic balance - sheet

- The Company's balance sheet with the value of assets and liabilities adjusted in accordance with the provisions of Part A of the Solvency Circular.

#### Risk margin (RM)

 An amount that reflects the total cost of capital that is expected to be required from another insurance company or reinsurer in order to assume the Company's insurance liabilities.

#### Deduction during the Transitional Period (hereinafter - the "Deduction")

- The amount deducted from insurance reserves during the Transitional Period, as detailed in Section 2a(2) above, and in accordance with the Provisions of the Economic Solvency Regime.

# Minimum capital requirement (MCR)

- The minimum capital requirement of an insurance company, calculated in accordance with Chapter C of the Solvency Circular.

# Expected profits in future premiums (EPIFP)

 Expected Profit in Future Premiums; the future profit from liabilities in respect of existing life and health insurance contracts arises from future premiums.

#### Transitional Period

- Under the Transitional Provisions for the implementation of an Economic Solvency Regime - a period running until December 31, 2032.

#### **UFR**

 Ultimate Forward Rate - the latest forward interest rate derived from the expected long-term real interest rate and the long-term inflation expectations to which the adjusted interest rate curve converges, in accordance with the Provisions of the Economic Solvency Regime.



#### **Volatility** Adjustment (VA)

A component reflecting the margin implicit in a representative debt assets portfolio of insurance companies and added to the adjusted interest rate curve in accordance with Provisions of the Economic Solvency Regime.

#### **Audited**

The term refers to an audit held by an independent auditor in accordance International Standard on Assurance Engagement (ISAE) 3400 - "The Examination of Prospective Financial Information".

#### Unaudited

- The term refers to a review conducted in accordance with the principles of the International Standard on Assurance Engagements (ISAE) 3000, Assurance Engagements Other than Audits or Reviews of Historical Financial Information.

## Regulations

Investment Rules - Supervision of Financial Services Regulations (Provident Funds) (Investment Rules Applicable to Institutional Entities), 2012.

#### Adjusted risk-free interest

The interest rate curve set by the Commissioner which is based on the real yield to maturity of bonds of the Government of Israel, with convergence in the longterm to a fixed real rate of 2.6% (UFR) plus a margin (VA) that was set by the Commissioner.

#### **B.** Calculation Methodology

The Economic Solvency Ratio Report as of June 30, 2024 and December 31, 2023 was calculated and prepared in accordance with the Provisions of the Economic Solvency Regime.

#### **Economic balance sheet**

The economic balance sheet is calculated in accordance with the detailed rules and directives published by the Commissioner, which are based on the European Solvency II rules, with adjustments to reflect the characteristics of the economic environment and products in Israel. The purpose of the rules is to reflect the economic value of the balance sheet items in accordance with the Commissioner's approach. In accordance with the Directives, the insurance liabilities are calculated based on the best estimate of all expected future cash flows from existing businesses, without conservatism margins and plus a risk margin, which represents the addition to the insurance liabilities that is expected to be required from another insurance company to assume the insurance company's insurance liabilities. In accordance with the Directives, the risk margin is calculated using the cost of capital method, at a rate of 6% per year of the expected capital requirement in respect of insurance risks over the life of the existing businesses as described below. The economic balance sheet is prepared based on the Company's standalone financial statements plus investees, whose main occupation is holding rights in real estate properties. The economic balance sheet attributes zero value to intangible assets and deferred acquisition costs other than investment in "Insurtech" as defined in the Provisions of the Economic Solvency Regime, and the Commissioner's approval in that respect was obtained, as required.



#### **Increasing economic capital according to the Transitional Provisions**

As aforesaid, the Company opted for the current alternative provided by the Transitional Provisions, whereby the economic capital may be increased by gradually deducting from the insurance reserves until 2032 (hereinafter - the "**Deduction during the Transitional Period**" or the "**Deduction**"). With regard to the Deduction during the Transitional Period, a letter was addressed to insurance companies managers titled "Principles for calculating Deduction during the Transitional Period in the Solvency II-based Economic Solvency Regime" (hereinafter - the "**Letter of Principles**"). Pursuant to the Letter of Principles, the Deduction during the Transitional Period shall be calculated by dividing insurance policies issued through December 31, 2016 into homogeneous risk groups. The aforesaid deduction shall be calculated as the difference between insurance reserves (retention) as per the economic balance sheet including the risk margin attributed thereto (without adjusting the fair value of designated bonds) and the insurance reserves (retention) as per the Financial Statements. This difference shall be deducted on a linear basis until December 31, 2032.

The Company ensures that the deduction balance at each reporting date (hereinafter - the "**Deduction Value During the Transitional Period**") shall be proportionate to the expected increase in the solvency ratio calculated excluding expedients during the Transitional Period, and factors in at least the expected amortization of the SCRs and risk margin of the current portfolio as of the calculation date.

The Deduction during the Transitional Period shall be recalculated in subsequent periods in the following instances:

- (a) Every two years, after obtaining the Commissioner's approval;
- (b) If a material change occurred in the risk profile or the business structure of the insurance company;
- (c) At the request of the Commissioner, if he/she believed that circumstances have changed since approval was given.

Additionally, Section 3(c) of the letter "Principles for Calculating the Deduction during the Transitional Period in the Solvency II-based Economic Solvency Regime" of October 15, 2020 (hereinafter – the "**Letter of Principles**") stipulates that an insurance company will determine qualitative and quantitative tests for cases in which the Deduction during the Transitional Period is recalculated and the Deduction during the Transitional Period will be recalculated, at least, in the following cases:

- 1. A material change in the risk-free interest rate curve;
- 2. A material change in the value of the Company's assets;
- A material change in the demographic and operational assumptions underlying calculation of the insurance reserves;
- 4. A material change in the Company's business structure relevant to the Deduction during the Transitional Period;
- 5. A material change in the reinsurance agreements of businesses relevant to the Deduction during the Transitional Period.



The Company recalculated, as of the reporting date, the Deduction as of June 30, 2024. For further details about the Deduction, see Section 2A(2) below.

#### **Solvency capital requirement (SCR)**

The calculation of the solvency capital requirement is based on an assessment of the economic shareholders' equity's exposure to the following risk-weighted components set in the Provisions of the Economic Solvency Regime: life insurance risks, health insurance risks, Property and Casualty Insurance risks, market risks and counter-party default risks. These risk-weighted components include sub-risk-weighted components with respect to specific risks to which the insurance company is exposed. The exposure assessment of the economic shareholders' equity to each sub-risk component is carried out based on a defined scenario set out in the guidance. The determination of the solvency capital requirement is based on the sum of the capital requirements in respect of the risk-weighted sub-components and the sub-risk weighted components, as stated above, net of the effect of the risk diversification in the Company in accordance with the correlations assigned to them under the Directives, and net of the loss absorption adjustment due to deferred tax, as detailed in the Provisions of the Economic Solvency Regime. Furthermore, the calculation of the solvency capital requirement includes components of the capital requirement in respect of operational risk and in respect of management companies (where relevant).

The capital requirement in respect of each of the risks is calculated in accordance with the Company's exposure to that risk, taking into account the parameters set in the Directives. In accordance with the Directives, the capital requirement represents the scope of equity which will allow the insurance company to absorb unexpected losses in the forthcoming year and meet its obligations to policyholders and beneficiaries on time, with a 99.5% certainty level.

#### Loss absorption adjustment due to deferred tax asset

In accordance with the Provisions of the Economic Solvency Regime, an insurance company may recognize a loss absorption adjustment with respect to deferred tax assets up to the amount of the balance of the deferred tax reserve included in the economic balance sheet plus a tax asset against future profits up to 5% of the basic solvency capital requirement (BSCR), provided that the following conditions are met:

- The insurance company is able to demonstrate to the Commissioner that it is probable that it will have future taxable income against which the tax assets may be utilized.
- The future profits shall arise only from Property and Casualty Insurance or from Not Similar to Life Techniques (NSLT) (short term health insurance) only.



#### C. Comments and clarifications

#### 1. General

The Economic Solvency Ratio Report includes, among other things, forecasts based on assumptions and parameters based on past experience, as they arise from actuarial studies conducted from time to time, and on Company's assessments regarding the future, to the extent that it has relevant and concrete information which can be relied upon. The information and studies are similar to those used as the basis for the Company's financial statements as of as of June 30, 2024. Any information or studies obtained or completed after the reporting date of the Company's annual report as of June 30, 2024 were not taken into account.

It should be emphasized that in view of the reforms in the capital, insurance and savings market and the changes in the economic environment, past data are not necessarily indicative of future results, and the Company is unable to reliably assess the effect of the reform and the changes. The calculation is sometimes based on assumptions regarding future events and steps taken by management, that will not necessarily materialize or will materialize in a manner different than the assumptions used in the calculation. Furthermore, actual results may materially vary from the calculation, since the combined scenarios of events may materialize in a manner that is materially different than the assumptions made in the calculation.

It should be emphasized that the results of the models used in the calculation of the eligible shareholders' equity and the solvency capital requirement are highly sensitive to the forecasts and assumptions included therein, as well as to the manner by which the Directives are implemented. The economic solvency ratio is highly sensitive to market variables and other variables, and accordingly may be volatile.

## 2. <u>Future effects of legislation and regulatory measures known as of the report's publication date and exposure to contingent liabilities</u>

a) The field of insurance has been subject to frequent changes in relevant legislation and regulatory directives. For more information, see Sections 2.1 and 2.3. to Part B and Section 4.1 in Part D of the Description of the Corporation's Business in the Periodic Report of 2023 and Section 1.2 to the Report of the Board of Directors and in the Periodic Report for the period ended September 30, 2024.

The legislation and regulatory measures may impact the Company's economic solvency ratio. The calculation of the solvency ratio does not reflect the entire potential effect of the aforesaid legislation and regulatory measures and of other developments that are not yet reflected in practice in the data; this is since to date the Company is unable to assess their entire effect on its business results and solvency ratio. With regard to this matter, it should be noted that the implementation of IFRS 17 and its various components, that is due to come into effect in Israel starting in the financial statements as of January 1, 2025, may impact the company's solvency



- ratio. According to the company's assessment, at this stage, no material impact is expected as a result of the implementation of the standard.
- b) In accordance with the Provisions of the Economic Solvency Regime, the value of contingent liabilities in the economic balance sheet is determined based on their value in the accounting balance sheet in accordance with the provisions of IAS 37; this measurement does not reflect their economic value. It is not possible to assess the effect of the uncertainty arising from the exposure to contingent liabilities, including such exposure's effect on the Company's future profitability and economic solvency ratio. For details regarding the exposure to contingent claims as of December 31, 2023, see Note 40 to the Financial Statements for 2023. For an update as to developments in this exposure after reporting date, see Note 7 to the financial statements as of June 30, 2024.
- c) Amendment of the Consolidated Circular Chapter 3 Part 4 Title 5 "Reporting to the Commissioner of the Capital Market, Insurance and Savings" - Hetz Bonds - allocations of Hetz bonds are based on the amount of the insurance liability recognized in the financial statements in respect of the insurance contracts, where as from January 1, 2025 (the date of first-time application of IFRS 17), the manner of calculating the insurance liability will change significantly (transition from measurement based on traditional actuarial methods to measurement based on future cash flows discounted using a risk-free interest). In view of the above, in March 2023 the Commissioner published a circular regarding the "Amendment of the Consolidated Circular - Chapter 3 Part 4 Title 5 - Reporting to the Commissioner of the Capital Market, Insurance and Savings - Government Hetz Bonds"; the circular sets out provisions as to the manner of allocation of designated government Hetz bonds as from January 1, 2025 (the date of first-time application of IFRS 17). The change in the manner of allocation that will apply as from the first-time application date of the standard impacts the calculation of the asset relating to designated bonds as per the economic balance sheet. In the calculation of the solvency ratio as of June 30, 2024, the Company has not yet included the effect of the amendment, due to its assessment of immateriality from application of the amendment as to the results of the calculations of the reserves in IFRS 17, including the risk adjustment component, and its allocation for the purpose of the calculation of Hetz bonds in the period applicable to IFRS 17.
- d) In March 2024 an amendment was approved by the Knesset plenum to the Value Added Tax Ordinance (Tax Rate for Non-Profit Organizations and Financial Institutions), 2024 (hereinafter the "Ordinance"), which prescribes that as from January 1, 2025 the rate of payroll tax applicable to financial institutions will stand at 18% of the wage paid for work, and the profit tax shall stand at 18% of the profit generated. The effect of the above revision of the solvency ratio results is immaterial.



e) The Economic Plan for the Years 2023 and 2024 - In June 2023, the Economic Plan Law (Legislative Amendments for the Implementation of the Economic Policy for the Budget Years 2023 and 2024), Chapter 19 (Health) (hereinafter - "the Arrangements Law") was published. As part of this, the Supervision Law was amended, and it was established that an insurer is obligated to pay a health fund for a surgery performed and funded under the supplementary health insurance plan (SHABAN) if the conditions specified in the law are met. Additionally, transitional provisions were established, requiring the insurer to transfer policyholders from individual "first shekel" surgery insurance policies, which were signed from February 2016 onwards and who are also members of the SHABAN plan, to "supplementary SHABAN" surgery policies in a continuous insurance manner, effective June 1, 2024. It was also determined that policyholders would be allowed to notify the insurer within a year from the transfer date if they wish to cancel the transfer and revert to the original policy. Concurrently, and as a result of these changes, the company approved new rates for "first shekel" and "supplementary SHABAN" surgery policies. The implementation of this change has led to a positive but not material impact on the solvency ratio.



#### Section 1 - Economic solvency ratio and minimum capital requirement (MCR)

#### A. Economic solvency ratio

	Unaudited *)	As of December 31, 2023 Audited**) thousand
Shareholders' equity in respect of SCR - see Section 3 Solvency capital requirement (SCR) - see Section 4 Surplus Economic solvency ratio (in %)	15,242,482 7,707,246 7,535,236 198%	14,823,584 7,640,211 7,183,373 194%
Effect of material equity transactions taken in the period between the calculation date and the publication date of the solvency ratio report:		
Raising (redemption) of equity instruments***	(251,328)	
Shareholders' equity in respect of SCR	14,991,154	14,823,584
Surplus  Economic solvency ratio (in %)	7,283,908 <b>195%</b>	7,183,373 194%

- \* Any reference made in this report to the term "unaudited" refers to a review conducted in accordance with the International Standard on Assurance Engagements (ISAE) 3000, Assurance Engagements Other than Audits or Reviews of Historical Financial Information.
- \*\* Any reference made in this report to the term "audited", shall be construed as an audit held by an independent auditor in accordance with International Standard on Assurance Engagement (ISAE) 3400 The Examination of Prospective Financial Information.
- \*\*\* Subsequent to the balance sheet date (June 30, 2024), approx. NIS 298 million in Bonds (Series J) were redeemed (immediate report dated October 14, 2024, Ref. No.: 2024-01-610850). The aforementioned redemption impacted the balance of Tier 2 capital surplus existing in the company by approximately 251,328 thousand NIS, in accordance with the quantitative limit

Subsequent to the balance sheet date (December 31, 2023), approx. NIS 400 million in Bonds (Series D) were redeemed (immediate report dated January 2, 2024, Ref. No.: 2024-01-000765). The redemption referred to above does not affect the solvency ratio as of December 31, 2023 in view of the surplus Tier 2 capital that the Company holds in excess of the quantitative limit.

For details regarding the economic solvency ratio without applying the Transitional Provisions for the Transitional Period, and regarding the target economic solvency ratio and restrictions applicable to the Company in connection with dividend distribution, see Section 7 below.

## Explanations to main changes in capital surplus and in the economic solvency ratio compared to last year:

• In the reporting period, there was a significant increase in the risk-free interest rate curve. The increase in the interest rate increased the capital surpluses as well as the solvency ratio of the Company, this increase was partially offset against the increase in inflation rate in Israel.



- In accordance with Section B above and due to material increases in the interest rate curve and in accordance with the Commissioner's Directives, The Company recalculated the value of the Deduction during the Transitional Period as of June 30, 2024. Following the said recalculation, there was an approx. NIS 872 million decrease in the Deduction compared to December 31, 2023 (from NIS 3,355 million to NIS 2,483 million, before linear amortization and approx. NIS 570 million after linear amortization). Accordingly, the capital surplus and solvency ratio of the Company was decreased. For further details about the recalculation of the Deduction in respect of the Transitional Period, see Section 2A(2) below.
- The solvency ratio results as of June 30, 2024 include the effect of a circular for the Amendment of the Consolidated Circular Updating the Demographic Assumptions, which was published on July 24, 2024. The effect of this circular is an approx. 4% decrease in the solvency ratio including applying the Transitional Provisions in the Transitional Period.
- During the reporting period, the capital requirements increased, mainly due to an increase in the market risk component, due to positive returns in the investment portfolios and an increase in exposure to the stock component compared to last year.
- In the reporting period, there was a natural increase in the capital surplus and solvency ratio of the Company due to the amortization in the capital requirement for existing life and health insurance products, which reduces the solvency capital requirement and the risk margin (RM). Additionally, the capital surplus and solvency ratio were positively impacted as a result of sales in the general insurance sector.
- The results of the economic solvency ratio as of June 30, 2024 include a distribution of a cash dividend in the amount of NIS 250 million, which was paid in the third quarter of 2024.
- For details regarding other equity transactions subsequent to the balance sheet date, see footnote in the above table.



#### **Implication of the Iron Swords War**

The Company is exposed to declines on the financial markets and to slowdown, as well as to other risks arising from the War. For further details on sensitivity and exposure to risk factors, see also Note 38 to the Financial Report as of December 31, 2023.

At this stage, there is uncertainty regarding how the War will develop, its scope, and duration. As of the report publication date, since June 30, 2024 there has been a non significant increase in the CPI-linked risk-free interest, and equity markets were up. For information about the effects of sensitivities to share indexes and the index-linked risk-free interest, see Chapter 8 - Sensitivity Tests - to the Economic solvency ratio report as of December 31, 2023.

For further details regarding the ramifications of the War see Section 1.3.2 to the 2023 Annual Financial Statements, as well as the Company's financial statements as of September 30, 2024.

#### B. <u>Minimum capital requirement (MCR)</u>

	As of June 30, 2024 Unaudited	As of December 31, 2023 Audited	
	NIS thousand		
Minimum capital requirement (MCR) - see Section 5A	2,008,345	1,995,718	
Shareholders' equity for MCR - see Section 5B	11,790,528	11,402,622	



**Section 2 - Economic Balance Sheet** 

		As of June	30, 2024	As of Decem	ber 31, 2023
	Information about economic balance sheet	Balance sheet according to accounting standards	Economic balance sheet	Balance sheet according to accounting standards	Economic balance sheet
		Unau	dited	Aud	ited
			NIS the	ousand	
<u>Assets</u>					
Intangible assets	3	886,878	108,069	868,287	129,266
Deferred acquisition costs	4	1,725,258	-	1,664,106	-
Property, plant & equipment		1,364,946	1,364,946	1,238,871	1,238,871
Investments in investees that are not insurance companies					
Other investees	5	1,571,109	1,157,088	1,581,275	1,177,039
Total investments in investees that are not insurance companies		1,571,109	1,157,088	1,581,275	1,177,039
Investment property in respect of yield-dependent contracts		2,324,446	2,324,446	2,283,063	2,283,063
Investment property - other		1,311,800	1,311,800	1,283,408	1,283,408
Reinsurance assets - see Section 2B	1	4,073,853	3,474,771	4,028,261	3,426,365
Receivables and debit balances	10	1,777,202	1,731,960	2,003,123	1,952,245
Financial investments in respect of yield-dependent contracts		83,620,829	83,620,829	82,817,937	82,817,937
Other financial investments					
Liquid debt assets		5,309, <del>44</del> 3	5,309,443	5,543,389	5,543,389
Illiquid debt assets, excluding designated bonds	6	6,833,225	6,793,554	7,272,587	7,256,853
Designated bonds	7	7,523,663	8,886,185	7,383,544	9,185,718
Shares		2,319,809	2,319,809	2,175,831	2,175,831
Other		5,840,955	5,840,955	6,029,562	6,029,562
<b>Total other financial investments</b>		27,827,095	29,149,946	28,404,913	30,191,353
Cash and cash equivalents in respect of yield-dependent contracts		18,685,733	18,685,733	19,303,547	19,303,547
Other cash and cash equivalents		2,072,342	2,072,342	2,084,507	2,084,507
Total assets		147,241,491	145,001,930	147,561,298	145,887,601
Total assets in respect of yield- dependent contracts		104,901,319	105,314,678	104,769,512	104,909,651



		As of June	30, 2024	As of Decem	ber 31, 2023
	Information about	Balance sheet		Balance sheet	·
	economic balance	according to accounting	Economic balance	according to accounting	Economic balance
	sheet	standards	sheet	standards	sheet
		Unau		Aud	ited
			NIS th	ousand	
<u>EQUITY</u>					
Basic Tier 1 capital		6,846,837	10,222,810	6,418,491	9,545,604
Total equity		6,846,837	10,222,810	6,418,491	9,545,604
<u>Liabilities</u>					
Liabilities in respect of insurance					
contracts and non-yield-dependent investment contracts - see Section 2B	1, 8	25,033,765	17,398,444	24,605,125	18,122,795
Liabilities in respect of insurance		23,033,703	17,390,777	27,003,123	10,122,793
contracts and yield-dependent					
investment contracts - see Section 2B	1, 8	103,600,967	99,848,453	103,060,466	99,174,573
Risk margin (RM)	1	-	5,851,197	-	6,399,314
Deduction during the	2				
Transitional Period	2	-	(1,623,529)	-	(2,323,036)
Liabilities in respect of	9				2,439,700
deferred taxes, net	,	556,9 <del>4</del> 8	2,582,629	601,059	2, 133,700
Payables and credit balances	4,10	3,410,119	3,264,783	3,126,474	2,993,582
Financial liabilities	11	7,792,855	7,457,143	9,749,683	9,535,069
Total liabilities		140,394,654	134,779,120	141,142,807	136,341,997
Total equity and liabilities		147,241,491	145,001,930	147,561,298	145,887,601

#### **Key changes compared with December 31, 2023**

- For explanations about key changes in Tier 1 capital, see Section 3 above.
- For more information about the changes in the Deduction during the Transitional Period, see Section 2A(2) below.



#### Section 2A - Information about economic balance sheet

The fair value of assets and liabilities in the economic balance sheet was calculated in accordance with the provisions included in the chapter dealing with measurement of assets and liabilities for financial statements purposes in the Consolidated Circular (Code of Regulations), except for items for which other provisions apply as per the Solvency Circular, as follows:

## (1) <u>Liabilities in respect to insurance contracts, risk margin (RM) and investment contracts and reinsurance assets</u>

Liabilities in respect of insurance contracts and investment contracts are calculated in accordance with Part A Chapter 4 of the Solvency Circular based on a best estimate (hereafter - "BE" or "Best Estimate") on the basis of assumptions that are mainly a result of projecting to the future existing experience relating to past events, within the environment in which the Company operates, and without conservatism factors. As a rule, with respect to life and Health SLT liabilities, the Company applied the embedded value (EV) calculation methodology in Israel, and with respect to Property and Casualty Insurance - on the basis of the section in the Commissioner Position entitled "Best Practice for Calculation of Insurance Reserves in Property and Casualty Insurance for Financial Reporting Purposes".

The calculation of SLT life and health insurance liabilities contracts was carried out by discounting the Company's projected cash flows using a model applied to information available in the Company's operational systems as to insurance coverages, and to many demographic, economic and behavioral assumptions. The projected cash flows include, for example, projected premiums in view of the expected cancellation rates, net of the expenses that the Company will incur in respect of the coverages, including fees and commissions to agents, expected claims, etc.

This cash flow is discounted based on a interest rate curve set by the Commissioner which is based on the real yield to maturity of bonds of the Government of Israel (hereinafter - "risk-free interest"), with convergence in the long-term to a fixed real rate of 2.6% (UFR) plus a margin (VA) that was set by the Commissioner.

The calculation of the liabilities does not include cash flows in respect of future sales; however, it does include an assumption that the Company will continue receiving premiums from existing businesses (excluding in respect of policies without an insurance risk, including investment contracts). Furthermore, the calculation assumes that the Company shall continue as a going concern, i.e., that the Company's activity will not change, and therefore, some of the fixed expenses in the future shall not be allocated to the current portfolio, but rather to a new business which is expected to be sold in the future.

It is likely that the actual cash flows will vary to some degree on another from the estimates made on a best estimate basis, even if the underlying parameters of the calculation will not change in any way. See also Section C1 above - comments and clarifications.



As stated above, the measurement of the insurance liabilities in the economic balance sheet is carried out by discounting the projected cash flows, including future profit, by a risk-free interest plus VAT and taking the UFR into consideration, on the basis of a best estimate that does not include conservatism margins, where the risk is reflected in the RM component, which is a separate liability. This measurement differs from the measurement applied in the financial statements, where insurance liabilities are estimated with conservatism margins using the discounting methods and rates described in the risk management note of the annual financial statements.

Risk margin - In addition to the insurance liabilities based on a best estimate, a component of the risk margin is calculated which reflects the total cost of capital that another insurance company would be expected to require in order to receive the insurance company's total insurance liabilities, calculated on the basis of a best estimate. The risk margin is calculated in accordance with the Commissioner's Directives, based on a capital cost rate of 6%, and is discounted at an adjusted risk-free interest rate, but excluding the VA component and based on current and future capital requirements. The future capital requirement is calculated in accordance with the "risk factor method", by changing the capital requirement components calculated as of the reporting date in accordance with the projected development of the risk factors attributed thereto. These factors are designed to reflect the development of the standard model risks over time. The calculation does not take into account the capital requirement in respect of market risks.

#### <u>Limitations and qualifications with regard to calculation of the best estimate</u>

- Generally, the underlying assumptions of the models were formulated mainly on the basis of studies and analyses which are based on Company's experience over the past few years, which did not include extreme events. Although there is low probability that extreme events will occur, the Company is unable to estimate this probability or the extent of the effect of those events. Accordingly, such events were not taken into account in the determination of the models' underlying assumptions.
- The determination of the BE is supposed to be based on an estimation of the distribution of the potential BEs. With no available significant statistical data that can be used to evaluate the distribution of BE for all demographic and operational factors in life and health SLT, the Company used real assumptions of each and every parameter, according to the expected value of each relevant factor, without taking into account any correlation or dependency between the different assumptions, or between the assumptions and external economic parameters such as taxation, interest or employment levels in Israel. Since the Company did not have sufficient data, when calculating the BE it did not check the level of correlation between demographic and operational assumptions (such as the rate of cancellations) and assumptions pertaining to market conditions (such as the interest rate), which may materially affect the BE.



In many cases, the future cash flows refer to periods of tens of years into the future. The studies on which the underlying cash flow assumptions rely are based on management's best knowledge, mainly recent years' experience. It is highly uncertain whether the underlying cash flow assumptions will, indeed, materialize, including as a result of future regulatory changes which may have a material effect.

#### Limitations and qualifications with regard to calculation of the risk margin (RM)

The risk margin is calculated using the cost of capital method, at a rate of 6% in accordance with the guidance of the Economic Solvency Regime, and this rate does not necessarily reflect the cost of capital that is expected to be required from another insurance company or reinsurer in order to assume the Company's insurance liabilities. In this context, it should be emphasized that the capital requirements are based on the model used to calculate the best estimate, despite its limitations as described above.

#### Assumptions underlying the insurance liabilities calculation

#### Demographic and operating assumptions

The calculation's underlying assumptions were set in accordance with the Company's best estimates of relevant demographic and operational factors, and reflect the Company's expectations as to the future in respect of these factors. The demographic assumptions included in the calculation were taken from Company's internal studies, if any, and conclusions reached as a result of exercising professional judgment, based on relevant experience and the integration of information received from external sources, such as information from reinsurers and mortality and morbidity tables published by the Commissioner.

The operational assumptions (general and administrative expenses) were calculated in accordance with the results of the Company's internal pricing model applied to expenses relating to the relevant insurance liabilities, including: allocation of expenses to the various segments and activities (issuance, current management, investments, claims management, etc.) and assumptions regarding their future development (in accordance with the CPI, amount of premiums and assets under management, etc.).

#### Following are the key assumptions on which the Company relied in the calculations:

#### a) <u>Economic assumptions</u>

- Discount rate risk-free interest rate curve based on the yield to maturity of bonds of the Government of Israel (hereinafter "risk-free interest") plus a margin (VA), with convergence in the long-term to a fixed real rate of 2.6% (UFR) as set by the Commissioner (hereinafter the "Discount Rate").
- The yield on the assets backing the life and long-term health insurance products is identical to the Discount Rate (except for the assumed yield in respect of designated bonds).



The yield on designated bonds takes into account their interest rate and the best estimate as to the Company's future entitlement to purchase them. In that context, its should be noted that in March 2023 the Commissioner published a circular regarding the "Amendment of the Consolidated Circular - Chapter 3 Part 4 Title 5 - Reporting to the Commissioner of the Capital Market, Insurance and Savings - Hetz Bonds". For more information regarding this circular, see Section C(1) above.

#### b) Operational assumptions (for life and health insurance)

General and administrative expenses - the Company analyzed the expenses allocated in the financial statements to the relevant insurance segments, and allocated them to various products and coverage types and to various activities such as current operating of the coverages, investment management, handling claims, payment of pensions and more. The expenses study is revised periodically and the different types of expenses are carried to the future cash flow in relation to the relevant factors, such as the number of coverages, premiums, reserves or claims. The determination of the future expenses and their allocation to future cash flows include many assessments and judgments by the Company, which affect the amount of the liabilities.

#### c) <u>Demographic assumptions</u>

- Cancellations (discontinuation of premium payment, settlement of policies, payment of redemption value) in accordance with Company's experience with the different products as observed in periodic cancellation studies, while making adjustments in accordance with the Company's estimates in cases where past experience does not faithfully represent the Company's expectations as to future changes.
- Mortality of pensioners in accordance with the appendixes and the life expectancy increase assumption as published by the Commissioner in the Consolidated Circular Section 5, Part 2, Chapter 1 Measurement Appendix C Measurement of Liabilities, including the amendment of the provisions of the Circular Provisions on Measuring Liabilities Updating the Demographic Assumptions in Life Insurance and Updating the Mortality Improvements Model for Insurance Companies and Pension Funds of July 24, 2024. It was also assumed, in accordance with the default assumption in that circular, that the effect of the selection of pensioners that do not have to take out an annuity shall be equal to a 3% increase in the value of the paid pension.
- Mortality of planholders based on the Company's experience in accordance with periodic mortality studies conducted in connection with the relevant products, while making adjustments in accordance with the Company's estimates in cases where past experience does not faithfully represent the Company's expectations as to future changes.
- Morbidity (claims' rate and period) in relation to long-term care, income protection, disability and health insurance products - based on the Company's claims history to the relevant products, in accordance with periodic claims studies, and/or in accordance with reinsurance tariffs applicable to the relevant products.
- Pension uptake rates, annuity uptake age, and pension tracks in accordance with the Company's experience as observed in periodic studies, the different policy types and funds.



#### d) <u>Insurance liabilities in Property and Casualty Insurance</u>

The estimate of the insurance liabilities in the various subsegments in respect of policies earned is based on the provision for the balance sheet. The estimate includes Unallocated Loss Adjustment Expenses (ULAE) and does not include RM and other non-specific margins that were taken into account for reserve adequacy testing for the said balance sheet.

In respect of the unearned portion, the cost is based on the balance sheet calculation, taking into account the unearned portion of the contingent claims; (risk margins and other non-specific margins are deducted from these calculations as well).

#### (2) <u>Deduction Value during the Transitional Period</u>

The Deduction during the Transitional Period (hereinafter - the "**Deduction**") is calculated in accordance with the provisions included in the Economic Solvency Regime and in the letter to insurance companies managers: "Principles for Calculating Deduction during the Transitional Period in the Solvency II-based Economic Solvency Regime" of October 15 2020 (hereinafter - the "**Letter of Principles**").

According to the Provisions of the Economic Solvency Regime, as outlined in Section B above and due to the material changes in the interest rate curve, in the period between December 31, 2023 and June 30, 2024, the Company recalculated the Deduction during the Transitional Period as of June 30, 2024. Accordingly, the Deduction during the Transitional Period as of June 30, 2024, which was recalculated, amounts to NIS 1,624 million after its linear amortization as of this date (compared with NIS 2,323 million as of December 31, 2023).

#### Other assets and liabilities:

- (3) **Intangible assets** in accordance with Part A Chapter 2 Appendix A to the Provisions of the Economic Solvency Regime, an insurance company shall assess the value of intangible assets at zero, except for investment in Insurtech as defined in the Solvency Circular, for which it obtained the Commissioner's approval, as required.
- (4) **Deferred acquisition costs** in accordance with Part A Chapter 2 Appendix A to the Provisions of the Economic Solvency Regime, an insurance company shall assess the value of acquisition expenses at zero. It should be noted that the value of the future profits implicit in the insurance contracts was taken into account in the liability in respect of insurance contracts item.
- (5) **Investment in investees which are not insurance companies** in accordance with Part A Chapter 2 Appendix B to the Provisions of the Economic Solvency Regime, the calculation was carried out using the adjusted equity method, in accordance with the circular on investees which are not insurance companies. In accordance with this method, the Company's stake in investees was included based on its relative share in the excess of their assets over their liabilities, calculated in accordance with the economic value of the assets and liabilities in accordance with the circular's provisions, which is calculated based on their financial statements after writing-off intangible assets. In investees where the economic balance sheet reflects an excess of liabilities over assets, the value of the investment will be zero rather than a negative amount, when its value in the accounting balance sheet is a positive amount.



The economic value of the investees does not include the profits implicit in those companies. In the management company, 35% of the balance of the original difference relating to this company is added to the economic value.

- (6) **Non-marketable debt assets** in accordance with Part A, Chapter 1 to the Provisions of the Economic Solvency Regime, the fair value of non-marketable debt assets is calculated on the basis of a discounted cash flow model; the discount rates are determined by a company providing price and interest rate quotes for institutional entities.
- (7) **Designated bonds** in accordance with Part A Chapter 2 Appendix E to the Provisions of the Economic Solvency Regime, the insurance company adjusts the value of designated bonds to their value as per the economic balance sheet in accordance with their economic value that takes into account their interest rate and the best estimate as to the Company's future entitlement to purchase them. See also Section 2a(1)(a) above.
- (8) **Contingent liabilities** as to the value of contingent liabilities in the economic balance sheet, see Section d(2)(b) above.
- (9) Liabilities in respect of deferred taxes, net in accordance with Part A Chapter 2 Appendix C to the Provisions of the Economic Solvency Regime, the calculation is based on the difference between the value attributed to assets and liabilities in the economic balance sheet (taking into account the Deduction) and the value attributed to those assets and liabilities for tax purposes, in accordance with the recognition, measurement and presentation provisions of IAS 12. Deferred tax assets may be recognized only if the Company shall meet the criteria included in the Economic Solvency Regime, in addition to the criteria included in the abovementioned accounting standard.
- (10) **Payables and credit balances, receivables and debit balances** in accordance with Part A Chapter 1 of the Provisions of the Economic Solvency Regime, some of the balances in this item were calculated in accordance with the general principles regarding the economic balance sheet.
- (11) **Financial liabilities** were calculated in accordance with the general principles set in the Provisions of the Economic Solvency Regime and subject to the guidance in Part A Chapter 3, whereby changes in the Company's credit risk may only taken into account in respect of changes in risk-free interest. That is to say, the discount rate is a risk-free interest plus the margin on issuance date.



## Section 2B - Composition of liabilities in respect to insurance contracts and investment contracts

As of June 30, 2024		
		Retention
		<u> </u>
	NIS thousand	
10,245,713	547,847	9,697,866
7,152,731	2,340,307	4,812,424
17,398,444	2,888,154	14,510,290
99,848,453	586,617	99,261,836
117,246,897	3,474,771	113,772,126
As of December 31, 2023		
Best estimate (BE) of liabilities		
	Best est Gross  10,245,713 7,152,731  17,398,444  99,848,453  117,246,897  As of	Best estimate (BE) of light           Gross         Reinsurance           Unaudited         NIS thousand           10,245,713         547,847           7,152,731         2,340,307           17,398,444         2,888,154           99,848,453         586,617           117,246,897         3,474,771           As of December 31,

	As of December 31, 2023		
	Best estimate (BE) of liabilities		
	Gross	Reinsurance	Retention
		Audited	
		NIS thousand	
Liabilities in respect of insurance contracts and non-yield-dependent investment contracts			
SLT life insurance and long term health insurance contracts	11,269,994	813,352	10,456,642
NSLT property & casualty insurance and health insurance contracts	6,852,801	2,264,885	4,587,916
Total liabilities for insurance contracts and non-yield- dependent investment contracts	18,122,795	3,078,237	15,044,558
Liabilities in respect of insurance contracts and yield-dependent investment contracts - SLT life insurance and long term health insurance contracts	99,174,573	348,128	98,826,445
Total liabilities for insurance contracts and			
investment contracts	117,297,368	3,426,365	113,871,003

#### **Key changes compared with December 31, 2023:**

- The decrease in liabilities for life and long term health insurance contracts (SLT) is mainly due to an increase in the risk-free yield curve.
- The increase in liabilities for yield-dependent insurance contracts and yield-dependent investment contracts is mainly due to an increase in yield-dependent investment track activity.
- The increase in liabilities in respect of NSLT property & casualty insurance and health insurance contracts is mainly due to an increase in the volume of the Property and Casualty Insurance Activity.



#### **Section 3 - Shareholders' equity in respect of SCR**

		As of June 30, 2024		
	Tier 1 c	Tier 1 capital		
	Basic	Additional	Tier 2 capital	<u>Total</u>
		NIS th	ousand	
Shareholders' equity	10,222,810	1,455,719	3,900,196	15,578,725
Deductions from Tier 1 capital (a)	(289,670)	-	-	(289,670)
Deductions (b)	-	-	-	-
Deviation from quantitative limitations (c)			(46,573)	(46,573)
Shareholders' equity in respect of SCR (d)	9,933,140	1,455,719	3,853,623	15,242,482
Of which - expected profits in future premiums (EPIFP) after tax	5,645,251		<u>.</u>	5,645,251

	As of December 31, 2023			
	Tier 1 c	apital		
	Basic	Additional	Tier 2 capital	Total
		Au	dited	
		NIS th	nousand	
Shareholders' equity	9,545,604	1,484,921	4,334,970	15,365,495
Deductions from Tier 1 capital (a)	(27,047)	-	-	(27,047)
Deductions (b)	-	-	-	-
Deviation from quantitative limitations (c)			(514,864)	(514,865)
Shareholders' equity in respect of SCR (d)	9,518,557	1,484,921	3,820,106	14,823,584
Of which - expected profits in future premiums (EPIFP) after tax	6,441,641			6,441,641

#### **Key changes compared with December 31, 2023:**

- Basic Tier 1 capital was positively affected by the increase in the risk free yield curve, sales of a new business, improvement in operating activities in Property and Casualty Insurance and amortization of the underwritten capital requirement for an existing business (which decreases the RM component). The effect was partially offset by recalculation of the amount of the Deduction during the Transitional Period as set out in Section 2A(2) above.
- In the period from the repot date of June 30, 2024 and the publication date of the report a cash dividend totaling NIS 250 million was distributed. The dividend the included in the amounts deducted from Tier 1 capital.
- For further details regarding these changes, see Section 1a.
- (a) Amounts deducted from Tier 1 capital in accordance with the definitions of "Basic Tier 1 capital" in Appendix B, Chapter 2, Part 2 of Section 5 in the Consolidated Circular - "Economic Solvency Regime" (hereinafter - the "Economic Solvency Regime Appendix"), these deductions include the amount of assets held against liabilities in respect of non-yield dependent insurance and investment contracts in breach of the Investment Rules Regulations, amount invested by the Company in purchasing Company ordinary shares, and the amount of dividend declared subsequent to the report date and through the publication of the report for the first time.
- (b) Deductions in accordance with the provisions of Chapter 6 in Part B "Directives regarding Insurance Companies' Shareholders' Equity" to the Economic Solvency Regime Appendix.



- (c) Deviation from quantitative limitations in accordance with the provisions of Chapter 2 in Part B "Directives regarding Insurance Companies' Shareholders' Equity" to the Economic Solvency Regime Appendix.
- (d) Composition of shareholders' equity in respect of SCR

	As of June 30, 2024 Unaudited	As of December 31, 2023 Audited
		housand
Tier 1 capital		
Basic Tier 1 capital	9,933,140	9,518,557
Additional Tier 1 capital		
Additional Tier 1 capital instruments	1,455,719	1,484,921
Additional Tier 1 capital	1,455,719	1,484,921
Total Tier 1 capital	11,388,859	11,003,478
Tier 2 capital		
Tier 2 capital instruments	2,685,781	2,724,092
Hybrid Tier 2 capital instruments	1,214,415	1,204,306
Hybrid Tier 3 capital instruments	-	406,572
Less deduction due to deviation from quantitative limit	(46,573)	(514,864)
Total Tier 2 capital	3,853,623	3,820,106
Total shareholders' equity in respect of SCR	15,242,482	14,823,584

- For an explanation about key changes compared with December 31, 2023, see above.
- For details about shareholders' equity for purposes of the solvency capital requirement without applying the Provisions for the Transitional Period, see Section 6 "Effect of application of Provisions for the Transitional Period" below.
- The decrease in Hybrid Tier 3 capital instrument reflects the redemption of approx. NIS 400 million in Bonds (Series D).



#### **Section 4 - Solvency capital requirement (SCR)**

	As of June 30, 2024	As of December 31, 2023
	Capital requ	uirements
	Unaudited	Audited
	NIS tho	usand
Basic solvency capital requirement (BSCR)		
Capital requirement in respect of market risk	6,493,112	5,977,457
Capital requirement in respect of counterparty risk	796,946	596,309
Capital required in respect of underwriting risk component in life insurance	2,876,822	3,000,397
Capital requirement in respect of underwriting risk component in health insurance (SLT+NSLT)	3,971,479	4,267,732
Capital required in respect of underwriting risk component in P&C insurance	1,429,252	1,453,960
Effect of diversification of risk	(5,178,745)	(5,161,649)
Capital required in respect of the intangible assets risk component	54,035	64,633
Total basic solvency capital requirement (BSCR)	10,442,900	10,198,839
Capital required in respect of operational risk	369,121	391,014
Loss absorption adjustment due to deferred tax asset	(3,104,774)	(2,949,642)
Total solvency capital requirement (SCR)	7,707,246	7,640,211

For details about shareholders' equity for purposes of the solvency capital requirement without applying the Provisions for the Transitional Period and without applying a stock scenario adjustment, see Section 6 - "Effect of application of Provisions for the Transitional Period" below.

#### Key changes in solvency capital requirement compared to December 31, 2023:

 During the reporting period, the capital requirements increased, mainly due to an increase in the market risk component, due to positive returns in the investment portfolios and an increase in exposure to this stock component compared to last year.



#### **Section 5 - Minimum Capital Requirement (MCR)**

#### (a) Minimum capital requirement (MCR)

	As of June 30, 2024	As of December 31, 2023
	Unaudited	Audited
	NIS t	housand
Minimum capital requirement according to MCR formula	2,008,345	1,995,718
Lower band (25% of solvency capital requirement in the Transitional Period)	1,926,812	1,910,053
Upper band (45% of solvency capital requirement in the Transitional Period)	3,468,261	3,438,095
Minimum capital requirement (MCR)	2,008,345	1,995,718

#### (b) Shareholders' equity for MCR

_	As of June 30, 2024			
_	Tier 1 capital	Tier 2 capital	Total	
_	Unaudited			
		NIS thousand		
Shareholders' equity in respect of SCR according to Section 3	11,388,859	3,853,623	14,242,482	
Deviation from quantitative limitations due to minimum capital requirement*	<u> </u>	(3,451,954)	(3,451,954)	
Shareholders' equity for MCR	11,388,859	401,669	11,790,528	

_	As of December 31, 2023			
_	Tier 1 capital	Tier 2 capital	Total	
_	Audited			
	NIS thousand			
Shareholders' equity in respect of SCR according to Section 3	11,003,478	3,820,106	14,823,584	
Deviation from quantitative limitations due to minimum capital requirement*	<u>-</u>	(3,420,962)	(3,420,962)	
Shareholders' equity for MCR	11,003,478	399,144	11,402,622	

<sup>(\*)</sup> In accordance with the provisions of Chapter 3 in Part B to the Economic Solvency Regime Appendix, Tier 2 capital shall not exceed 20% of MCR.



Section 6 - Effect of the application of the Provisions for the Transitional Period

	As of June 30, 2024			
	Including applying the Transitional Provisions for the Transitional Period	Effect of Deduction during the Transitional Period	Effect of a 50% rate Tier 2 capital during the Transitional Period	Total excluding applying the Transitional Provisions for the Transitional Period
	<u>Unaudited</u>			
		NIS	thousand	
Total insurance liabilities, including risk margin (RM) Basic Tier 1 capital	121,474,565 9,933,140	(1,623,529) 1,059,353	-	123,098,094 8,873,787
Shareholders' equity in respect of SCR Solvency capital	15,242,482	1,012,779	591,627	13,638,076
requirement (SCR)	7,707,246	(564,176)	-	8,271,422

	Including applying the Transitional Provisions for the Transitional Period	Effect of Deduction during the Transitional Period	mber 31, 2023  Effect of a 50% rate Tier 2 capital during the Transitional Period	Total excluding applying the Transitional Provisions for the Transitional Period
			udited	
		NIS t	thousand	
Total insurance liabilities, including risk margin (RM) Basic Tier 1 capital	121,373,646 9,518,557	(2,323,036) 1,528,790	-	123,696,682 7,989,767
Shareholders' equity in respect of SCR Solvency capital	14,823,584	1,131,667	843,446	12,848,471
requirement (SCR)	7,640,211	(794,246)	-	8,434,457

See description of the transitional provisions applicable to the Company during the Transitional Period in Section 2a - information about economic balance sheet, Subsection 2- Deduction Value during the Transitional Period.

## Key changes compared with December 31, 2023 regarding the effect of the implementation of the Provisions for the Transitional Period:

- A recalculation of the amount of Deduction during the Transitional Period led to a decrease of the effect of the inclusion of the amount of Deduction during the Transitional Period, in addition to the linear amortization of the Deduction. For further details, see Section 1 and Section 2A(2) above.
- For an explanation about other key changes compared with December 31, 2023, see Section 1a above.



#### **Section 7 - Dividend Distribution Restrictions**

The Company's policy is to have a solid capital base to ensure its solvency and ability to meet its liabilities to policyholders, to preserve the Company's ability to continue its business activity such that it is able to provide returns to its shareholders. The Company is subject to capital requirements set by the Commissioner.

The Company's Board of Directors has set a minimum economic solvency ratio target and target range based on Solvency II. The economic solvency ratio target range, within which the Company seeks to be during and at the end of the Transitional Period, taking into account the Deduction during the Transitional Period and its gradual reduction is 150%-170%.

The minimum economic solvency ratio target, taking into account the Transitional Provisions, was set at 135%, and the minimum solvency ratio target without taking into account the Provisions for the Transitional Period is set to reach 135% at the end of the Transitional Period according to the Company's capital plan. On August 24, 2024, the Company's Board of Directors increased the minimum economic solvency ratio target without taking into account the Provisions for the Transitional Period by 3 percentage points - from a rate of 115% to a rate of 118% as of June 30, 2024.

As of June 30, 2024, the date of the calculation, the Company has capital surplus in relation to the set targets, as described in the table below.

It is hereby clarified that the aforesaid does not guarantee that the Company will meet the set targets at all times.

#### **Dividend**

According to the letter published by the Commissioner, in October 2017, (hereinafter - the "**Letter**") an insurance company shall be entitled to distribute a dividend only if, following the distribution, the company has a solvency ratio - according to the Economic Solvency Regime - of at least 100%, calculated without taking into account the Transitional Provisions and subject to the solvency ratio target set by the Company's Board of Directors. The aforesaid ratio shall be calculated without the relief granted in respect of the original difference attributed to the acquisition of the provident funds and management companies. In addition, the letter set out provisions for reporting to the Commissioner.

#### **Dividend distribution**

In the second quarter of 2024, Phoenix Insurance distributed a dividend in the amount of NIS 250 million; for further details about the said dividend distribution, see the immediate report of August 22, 2024.

Subsequent to the dividend distributions, as set out above, the economic solvency ratio of Phoenix Insurance and the economic solvency ratio excluding the Transitional Provisions for the Transitional Period and without adjusting the share scenario, meet the minimum economic solvency ratio target without taking into account the provisions in the Transitional Period as set by the Board of Directors, according to the Commissioner's requirements on dividend distribution, as set out above.



The following are data on the Company's economic solvency ratio, calculated without taking into account the Transitional Provisions and the solvency ratio target set by the Company's Board of Directors with respect to the solvency ratio calculated without taking into account the Provisions for the Transitional Period and adjusting the stock scenario, as required by the letter. As stated, the ratio is higher than the solvency ratio required by the letter.

#### Solvency ratio without applying the Transitional Provisions for the Transitional Period:

	As of June 30, 2024	As of December 31, 2023
	Unaudited	Audited
	NIS t	housand
Shareholders' equity in respect of SCR - see Section 6	13,638,076	12,848,471
Solvency capital requirement (SCR) - see Section 6	8,271,422	8,434,457
Surplus	5,366,654	4,414,014
Economic solvency ratio (in %)	165%	152%
Effect of material equity transactions taken in the period between the calculation date and the publication date of the solvency ratio report:  Raising of capital instruments*	<u>-</u>	-
Shareholders' equity in respect of SCR	13,638,076	12,848,471
Surplus	5,366,654	4,414,014
Economic solvency ratio (in %)	165%	152%
Capital surplus after capital-related actions in relation to the Board of Directors' target:		
Minimum solvency ratio target without applying the Transitional Provisions	118%	115%
Capital surplus over target	3,877,798	3,148,846

- \* Subsequent to the balance sheet date as of June 30, 2024, approx. NIS 298 million in Bonds (Series J) were redeemed (immediate report dated October 14, 2024, Ref. No.: 2024-01-610850). The redemption referred to above does not affect the solvency ratio as of June 30, 2024 without applying the Provisions for the Transitional Period in view of the surplus Tier 2 capital that the Company holds in excess of the quantitative limit. Subsequent to the balance sheet date (December 31, 2023), approx. NIS 400 million in Bonds (Series D) were redeemed (immediate report dated January 2, 2024, Ref. No.: 2024-01-000765). The redemption referred to above does not affect the solvency ratio as of December 31, 2023 in view of the surplus Tier 2 capital that the Company holds in excess of the quantitative limit.
- For an explanation about key changes compared with last year see Section 1A above.

November 26, 2024				·
Date	Benjamin Gabbay Chairman of the Board	Eyal Ben Simon CEO	Eli Schwartz Deputy CEO, Chief Financial Officer	Amit Netanel Executive VP, Chief Risk Officer